

2024 Popcorn Sale Commission and Recognition



2024 Unit Commission

- **Base Commission:** 35%
- **Key Leader attend Unit Leader Briefing:** 2%
- **Total:** 37%
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2024 Individual Recognition

- **Participation Patch:** *Make 5 sales in the App.*
- **Collector's Edition Heroes & Helpers Council Strip:** *Scouts earned with \$100 in sales. Units will be awarded 1 CSP for every \$100 of Heroes and Helpers recorded in the system to distribute as they see fit.*
- **Achievers Club = \$2,000** *Scouts receives two Tickets to a 2025 Mariners Game.*
- **Big Spin Party =** *Special event for the Top 30 Sellers Council Wide who sell a minimum of \$3,000. These 30 top sellers will receive a \$50 gift card and be invited to the Big Spin Party with great food and an awesome prize wheel where they can win great prizes. These top 30 sellers will get 1 spin/prize for every \$3000 in Sales.*
- **Championship Belt = \$10,000** *Scouts will be awarded a unique first ever Chief Seattle Council Championship Belt. These prizes to be awarded at the Big Spin Partys.*

2024 Unit Incentives

- **New Unit Incentive:** *Defined as a first time or returning participant in the sale. Units receive \$570 in free product. They must attend the leader briefing and staff 2-3 store front locations. They will be encouraged to order a small \$2500 order for which \$570 is guaranteed.*
- **Returning Unit Growth Incentive:** *Units with strong year over year growth will receive their choice of an amazon gift card or Scout Bucks deposited in their unit custodial account to spend on any council related expense such as camp, activities, advancements, scout shop, etc. The Gift size will be determined by sales growth over 2023. Increase \$2500+ (\$200); Increase \$5,000+ (\$400); Increase \$7,500 (\$600).*